

OUR TARGET USERS

TARGET USERS UNCLUDE RUSSIAN POPULATION OF 50-60 YEARS OLD.

IT'S PEOPLE WHO GENERALY ALREADY HAD RAISED THEIR CHILDREN AND HAS A LOT OF TIME BESIDES WORK.

THIS AGE IS PERFECT FOR PAYING ATTENTION TO YOURSELF, YOUR LEISURE, FOR VARIETY OF ACTIVITIES.



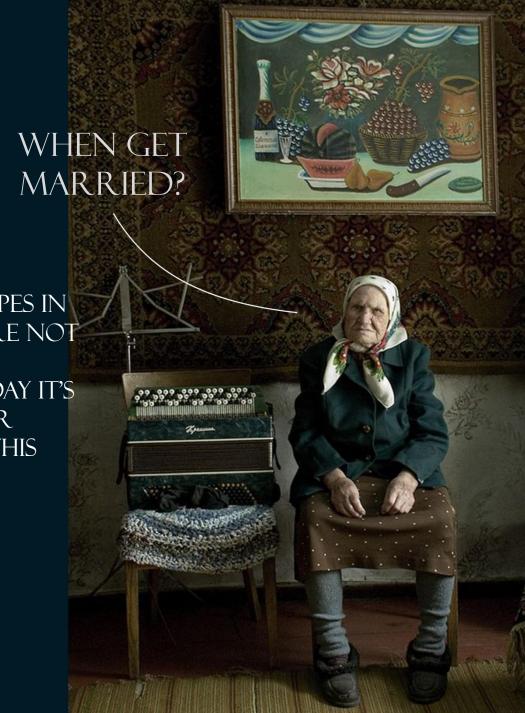


ACCORDING TO OUR INTERVIEW

MAJORITY OF RESPONDENTS PREFER PASSIVE REST.

PEOPLE OF THIS
AGE HAVE VERY
FEW FRIENDS,
BECAUSE SOME
WORKED HARD
ALL LIFE, SOME
CARED ABOUT
CHILDREN.

MOST OF THEM AVOID NOISY PLACES LIKE TRAIN STATION OR MARKET AND PREFER QUIET PARKS OR SQUERES.



THERE ARE A LOT OF STEREOTYPES IN RUSSIA. FOR EXAMPLE, IF YOU ARE NOT MARRIED BEFORE 30, THIS IS CONSIDERING ABNORMAL. TODAY IT'S NOT SO CATEGORICAL, BUT OUR PARENTS WERE RAISED WHEN THIS OPINION WAS STRONG.

SO A LOT OF PEOPLE IN THE AGE OF 50 ALREADY HAVE GRANDCHILDREN, AND THIS IS NOT BAD, BUT DUE TO THIS FACT THE 50-60 YEARS OLD PEOPLE START TO CONSIDER THEMSELVES OLD.

WE ASKED 4 PEOPLE "WHAT TYPE OF THE REST DO YOU PREFER, ACTIVE OR PASSIVE?" 3 PEOPLE ANSWERED PASSIVE AND ONLY ONE PERSON SAID PASSIVE-ACTIVE. WE ASKED THEM WHY AND ALL OF THEM SAID "I'M NOT AT THAT AGE ANYMORE".



SO WE HAVE A BIG PROBLEM IN THE WAY OF THINKING. BEING ACTIVE IS MOSTLY AN EXCEPTION FOR THE PEOPLE OF THIS AGES.

THEY AREN'T EVEN INTERESTED IN STARTING SOMETHING NEW.

AFTER THE WORK, THE REPRESENTATIVES OF OUR TARGET AUDIENCE USUALLY COME HOME, WATCH TV, READ NEWSPAPERS, BOOKS, PREPARE TASTY DINNER AND DO THEIR HOBBIES. ON THE WEEKEND THEY CAN TRAVEL OR GO TO THE COUNTRYSIDE.

WE NEED TO DO SOMETHING TO HELP OUR OLDER GENERATION BREAK THIS STEROTYPE.

WE WANT TO SHOW THEM WHAT A WONDERFUL AGE THEY ARE NOW, AND THAT THEIR LIFES ARE NOT FINISHED AT 50.

TARGET AUDIENCE'S HOBBIES



FAVORITE PLACES



AS OUR INTERVIEW SHOWED, OUR OLDER GENERATION LOVES VISITING PARKS MOST OF ALL.

PEOPLE'S MIND



AFTER
YOUR
PROJECT

THERE ARE SOME PROJECTS IN RUSSIA WHICH ARE ENGAGED IN THIS PROBLEM. FOR EXAMPLE MODEL AGENCY "OLDUSHKA" IN ST. PETERSBURG.

"OLDUSHKA" WORKS ONLY WITH 60+ PEOPLE, AND THEIR WORKS ARE ALWAYS VERY BEAUTIFUL AND INSPIRING.



OLGA/Moscow. Invoice Magazine 2016.

VALENTINA / Saint Petersburg. Harper's Bazaar Vietnam June 2020.

TREND PRIVÉ

SPECIAL ISSUE 2019



COVER #1

BY AMER MOHAMAI





VICTOR/Moscow. Galerie des Serges.

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UNDOUBTEDLY, MOST MODELS BECOME MORE CONFIDENT. SOME WOMEN, WHICH I COME UP TO, TELL ME AT FIRST: "YOU ARE PROBABLY LAUGHING, AREN'T YOU? YOU CAN NOT BE SERIOUS ABOUT IT".

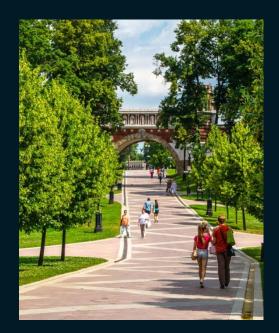
THIS IS, UNFORTUNATELY, A RUSSIAN CULTURAL PATTERN - SELF-ABASEMENT BECAUSE OF THE AGE.

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Igor Gavar, the founder of "Oldushka"

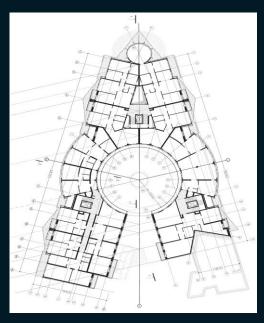
TECHNICAL REQUIREMENS



LOCATION: PARKS



MATERIAL: WOOD



AREA: ABOUT 15 X 30 M

YOUR PROJECT SHOULD BE LOCATED IN A PARK OR IN AN URBAN FOREST, AS WE'VE SAID, THIS PLACES ARE THE MOST POPULAR AMONG TARGET USERS.

WE'VE CHOSEN WOOD AS THE MAIN MATERIAL OF YOUR PROJECT, BECAUSE IT'S ECO-FRIENDLY MATERIAL AND IT INTEGRATES WELL INTO THE NATURAL ENVIRONMENT.

THE PROJECT SHOULD BE EASILY REALIZABLE, BECAUSE WE ARE DEALING WITH A GLOBAL PROBLEM AND WANT TO HAVE THIS FACILITY IN EACH TOWN.

THANK YOU FOR YOUR ATTENTION:)

WE HOPE THAT OUR BRIEF WILL HELP YOU WITH YOUR PROJECT!